

# Business Transfer Pathway A.S. Degree Program Planner

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<b>Name:</b>				<b>Academic Year: 2023-2024</b>		
<b>Major:</b>				<b>Advisor Name:</b>		
<b>Accuplacer: Reading                      Math</b>				<b>Student Academic Goal:</b>		
Course #	Title	Pre-Requisites	SEM Offered	Credits per course	SEM/YR Taken	GRADE
ACCT 1215	Principles of Accounting I *		F, S, Su	4		
ACCT 2229	Managerial Accounting *	ACCT 1215	F, S, Su	4		
BUSM 2275	Legal Environment of Business *		F, S, Su	3		
CPTR 1210	Introduction to Computers *		F, S, Su	3		
SAMG 1215	Principles of Management *		F, S, Su	3		
SAMG 1200	Principles of Marketing *		F,S	3		
The above 6 courses should be completed within the first year				20		
<b>General Education:</b>						
ENGL 1302	Analytical Writing (required course)	Goal Area 1	F, S, Su	4		
	Communications (Oral)	Goal Area 1	F, S, Su	3		
MATH 1300	College Algebra (required)	Goal Area 4	F, S, Su	3		
MATH 1351	Introductory Statistics (required)	Goal Area 4	F, S, Su	4		
ECON 2320	Intro to Macroeconomics (required)	Goal Area 5	F, S, Su	3		
ECON 2330	Intro to Microeconomics (required)	Goal Area 5	F, S, Su	3		
	Humanities	Goal Area 6	F, S, Su	3		
	Human Diversity	Goal Area 7	F, S, Su	3		
	Ethical and Civic Responsibility	Goal Area 9	F.S. Su	3		
	Minnesota Transfer (MNTC) Elective		F, S, Su	3		
				32		

Eight credits of Technical Electives from any combination of courses listed below or from one elective area are required to complete this degree.				Sales & Management	Finance & Credit	Accounting	SEM/YR Taken	GRADE
<b>Marketing Sales Management Electives (SAMG)</b> Note: SAMG courses are found by searching under the <b>Subject: Marketing Sales Management</b>								
SAMG 1206	Strategic Customer Service *		F, S	3				
SAMG 1211	Professional Sales Fundamentals		F	3				
SAMG 1221	Branding and Promotion		S	3				
SAMG 2245	Marketing Strategies	SAMG 1200	S	3				
SAMG 1251	Financial Strategy Fundamentals		S	3				
SAMG 2255	Professional Sales Strategies	SAMG 1211	F	3				
SAMG 2270	Managing Human Resources *	SAMG 1215	F, S	3				
SAMG 2280	Sales Force Management	SAMG 1211	F	3				
SAMG 2285	Entrepreneurship	SAMG 1200, SAMG 1251 or ACCT 1215	S	3				
<b>Finance Electives</b>								
FNCR 1201	Money and Banking*		F		3			
FNCR 1215	Investments*		S		3			
FNCR 1240	Financial Statement Analysis*		S		3			
FNCR 1245	Consumer Lending *		S		3			
FNCR 2250	Credit Law*		S		3			
FNCR 2260	Principles of Risk Management*		F		3			
<b>Accounting Electives</b>								
ACCT 1216	Principles of Accounting II *	ACCT 1215	S,Su			4		
ACCT 1217	Cost Accounting	ACCT 1215	S			4		
ACCT 1219	Spreadsheets *	CPTR 1210	F, S			2		
ACCT 1220	Payroll Accounting		S			2		
ACCT 1225	QuickBooks *	ACCT 1215	S			3		
ACCT 2225	Computerized Accounting Projects	ACCT 1225	F			3		
ACCT 2226	Intermediate Accounting I	ACCT 1216	F			4		
ACCT 2230	Income Tax 1		F			4		
ACCT 2231	Income Tax 2	ACCT 2230	S			2		
Updated 10/19/2021				<b>20 Business Core + 32 Gen Ed Electives + 8 Technical Electives = Total Credits = 60</b>				
Asterisk (*) indicates course can be taken online. All General Education goal areas have online options.								